



April 27-28, 2021 | Virtual Program

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## DRAFT PROGRAM

**-Program is in Mexico Central Time-**

### DAY 1 - APRIL 27

**8:15 am - 8:30 am**

**Welcome Remarks by Monika Simoes, Founder & Managing Director, Energy Dialogues LLC**

**8:30 am - 9:30 am**

**Mexico today: addressing challenges and opportunities**

- *Binational relationship between Mexico and the United States: How will political, economic and geopolitical realities shape the way forward?*
- *What will it take to create even greater integration of energy markets? Is the recent announced tie up of Canadian Pacific and Kansas City Southern a sign of things to come for the USMCA? For the energy sector?*
- *Pre- and post-midterm elections in Mexico: What can we expect from an energy sector perspective?*
- *What is the current energy investment climate? Can investor confidence in Mexico's energy sector be re-established?*

**Moderator:**

**John Padilla, Managing Director, IPD Latam**

**Confirmed Panelists:**

**Enoch Castellanos, President, CANACINTRA**

**Dustin Meyer, Director, Natural Gas Market Development, API (American Petroleum Institute)**

**9:30 am - 10:00 am - ROUNDTABLE SESSION**

- *Are there still conditions for Mexico to be an attractive investment destination? Do the modifications to the energy sector affect more hydrocarbons or electricity? What would be the main risks for the sector if the 2018 results are repeated in the 2021 elections?*

**10:00 am - 11:00 am**

**What will Mexico's green energy future hold?**

- *The impact of current energy policy on Mexico's renewable energy industry and understanding the way forward*
- *Opportunities arising in a time of uncertainty and private sector blockage. Large-scale and small-scale renewable projects. Success stories around the country and its energy transition. How are small-scale projects being combined with supply contracts?*
- *What are companies doing to hedge risk against government proposals that block renewable energy project development?*
- *How would changes to Clean Energy Certificate supply affect project finance? (based on proposed changes to regulation)*
- *Based on the current energy situation, what are the business possibilities that we observe on the side of renewable energy in Mexico?*

**Moderator:**

**Victor Hugo Luque Salcedo, Partner, Atik Capital**

**Confirmed Panelists:**

**Jaime Burguete, VP Business Development México, Central America and Caribbean, AES Corporation**

**Edmond Grieger, Partner, Von Wobeser y Sierra, S.C.**

**Patricia Tatto, Vice President America, Ata Renewables**

**Karla Cedaño, President, Asociación Nacional de Energía Solar**

**11:00 am - 11:20 am - VIRTUAL NETWORKING COFFEE BREAK**

**11:30 am - 12:30 pm**

***The new reality and challenges of investment in Mexico today***

- *Overview of investments and a forecast of 2020: Where are we and where are we headed?*
- *The revenue line: PPA's vs Spots and the impact in the market*
- *Risk management and challenges for new developments in the Mexican energy sector.*
- *Debt financing challenges: Who is active and who is not? The current reality.*
- *Understanding credit agencies perspectives, markers and their impact on future projects*
- *The current regulatory framework and its impact on investors, players and financing*

**Moderator:**

***Luis Arizaga, Partner Mexico City, EXUS Management Partners***

**Confirmed Panelists:**

***Miguel Angel Alonso, CEO, ACCIONA Energía***

***Aniceto Huertas, Partner, BEEL Infrastructure Partners***

***Enrique Riquelme, CEO, COX Energy***

***Gregory Remec, Senior Director, Global Infrastructure Ratings, Fitch Ratings***

***Javier Chavarria, Head of Latam, Northland Power***

**DAY 2 - APRIL 28**

**9:00 am - 9:10 am**

***Welcome Remarks by Monika Simoes, Founder & Managing Director, Energy Dialogues LLC***

**9:10 am - 10:00 am**

***The development of the power & electricity market in Mexico***

- *Challenges around permitting and regulations. How are companies reacting and mitigating their risks?*
- *The December outage in the electricity network left 10.3 million users without power. What measures are being taken to avoid this from happening again? How are suppliers being affected? How is the government addressing this issue?*
- *Where is Mexico's generating capacity headed? The pros and cons of private versus public ownership*
- *Impact of new energy policies on the consumer: Buyer trends, challenges, and concerns*
- *Is growing energy demand covered through the current generation?*
- *Is it valid for the current government to establish a public policy that strengthens the productive state enterprise (CFE)? How do you achieve for a company to be more competitive, by promoting competition with stronger companies or by eliminating its competitors?*

**Moderator:**

***Maria Jose Treviño, Country Manager, Mexico, Acclaim Energy Advisors***

**Confirmed Panelists:**

***Ramón Moreno Vergara, CEO, Mitsui & Co. Power Americas***

***Jeff Pavlovic, Power Market Expert, Bravos Energia***

***Katya Somohano, Energy Director, Deacero***

**10:05 am - 10:40 am - ROUNDTABLE SESSION**

- *Is the reform of the LIE a setback for the country in terms of energy sovereignty? Will PIES, self-supply schemes and electricity auction contracts continue the same fate? What would be the redeemable part that you see for Mexico (as a country) in the reform of the LIE?*

**10:40 am - 11:05 - VIRTUAL NETWORKING COFFEE BREAK**

**11:10 am - 12:00 pm**

***The critical role of natural gas in achieving Mexico's long-term energy security***

- *What are the main challenges surrounding the production of natural gas in Mexico? Are the challenges being addressed with a long-term, self-sufficient scenario in mind?*
- *What has been the impact on the supply of the Marino Sur Pipeline and Wahalajara?*
- *Infrastructure development: What is the status of new projects? What have we learned through the renegotiation of pipeline contracts?*
- *Gas storage on the horizon: The public policy announced in March 2018 obliges CENAGAS to have by 2022 enough gas stored to cover a minimum of three days of national consumption. With a current supply in gas storage of 1.5 days, is this goal realistic? How is CENAGAS approaching this matter? Could collaboration between CENAGAS and the private sector shape the way forward?*
- *What are the benefits resulting from the commercialization of natural gas? What are the trends and opportunities of supply and demand for natural gas?*
- *What are some alternative sources of supply in Mexico? How can price transparency be accomplished?*

**Moderator:**

***Claudia Espinosa***, Editor Mexico Energy Report, **ICIS**

**Confirmed Panelists:**

***Santiago Garcia***, CEO, **Santa Fe Gas**

***Alirio A. Jacome***, Vice President Energy Markets and Strategy, **Kiewit**

***Eva Ribera***, Natural Gas Transportation Director, **ENGIE**

**12:00 pm - 12:30 pm - ROUNDTABLE SESSION**

- *Did the renegotiation of the gas pipelines in 2019 end up being positive or negative for the sector? Is there sufficient liquidity in the natural gas market in Mexico? What obstacles still exist for producers and end-users? Is there a possibility that the structure or development trajectory of the natural gas market will change if CENAGAS continues to limit the renewal of Sistrangas contracts to one year?*